

Welcome to our January 2018 Newsletter!
Watch for a new mini edition each month...

[View this email in your browser](#)



In This Issue

- New Member - Spectrus
- J.P. Morgan Healthcare Conference
- Chinese delegation visits NSIV
- Member & Grads News

NSIV Website

Find all these stories and more on our website! Stay informed at NSIV.org.

Keep Up With Us



New Member Welcome

Spectrus

Joining NSIV in December 2017, [Spectrus](#) is a BioAnalytical company that specializes in identification and characterization of biomolecules. They offer a suite of mass spectrometry techniques and methods to provide the fastest and most sensitive results to their partners.

Watch for more information about our newest NSIV member in next month's newsletter.



J.P. Morgan Healthcare Conference

NSIV President and CEO, Marty Farmer, attended this year's annual conference in San Francisco. As a first time attendee, Marty shares her views on this important industry event.

Having heard tales of the JP Morgan Healthcare conference for years, when I was invited by Angus McQuilkin of McDermott Will & Emery to attend all the events they were sponsoring, I finally found the value proposition compelling. Two days of very relevant programs, random interactions with anyone in a suit, and glad-handing at networking receptions and I have dozens of business cards from people that I will actually follow up with.

Take more business cards than you think you'll need – lots more!

Read the rest of the blog post on our [website](#).

Chinese Delegation Visits and Tours NSIV



A delegation of Chinese entrepreneurs from The Association of Technical Business Incubators of Heibei Province recently visited the Cummings Center in Beverly, spending a morning touring and meeting with NSIV CEO and President, Martha Farmer, other staff and member companies. The visit was set up to encourage the sharing of ideas and a chance to learn more about how incubators operate in the U.S. as well as looking for opportunities for future collaboration. You can read the full story in the [Beverly Citizen](#).

Big News from our Members and Grads

Current NSIV member, [Genomic Expression](#) announced on January 3, 2018 the receipt of a \$4.2M grant to validate its OneRNA™ liquid biopsy platform in Bladder Cancer. The Horizon 2020 grant is one of the largest allocations of support from the EU ever given to a small biotech company. Overall, this solution will guide patients toward more effective

treatments, reduce the number of cystoscopies and biopsies, identify patients with a higher likelihood of responding to new, expensive immunotherapy treatments, and, finally, reduce the cost of bladder-cancer treatment. Read the entire press release [here](#).

Two NSIV Grads are also making news!

Quad
Technologies

In late November, [Quad Technologies](#) opened a new larger headquarters in Woburn to support expansion of their manufacturing capabilities and projected growth of staff in the coming year ([press release](#)). Quad is a leader in cell and gene therapy bioprocessing reagents.

Quad announced this month a collaboration with Sartorius Stedim Biotech that will enable worldwide availability of a magnetic bead-free T cell activation product built with Quad's patented QuickGel® platform (see January 10, 2018 [press release](#)).



On January 4, 2018, NSIV Grad [SolidEnergy](#)

[Systems](#) announced that they had raised a \$34M Series C. They also announced the appointment of Bud Collins as Chief Operating Officer. SolidEnergy has developed and is producing the lightest rechargeable cells that can be manufactured using existing Li-ion manufacturing infrastructure. Read the press release [here](#).

Copyright © 2018 North Shore InnoVentures, All rights reserved.
You are receiving our newsletter because you have indicated that you wished to receive updates on NSIV events and news. Please let us know how we can best keep you up to date!

Our mailing address is:

North Shore InnoVentures
100 Cummings Center
Suite 451C
Beverly, MA 01915
[Add us to your address book](#)

The MailChimp logo, featuring the word "MailChimp" in a white, cursive font on a dark grey rectangular background.

[unsubscribe from this list](#) | [update subscription preferences](#)

This email was sent to admin@nsiv.org

[why did I get this?](#) [unsubscribe from this list](#) [update subscription preferences](#)

North Shore InnoVentures · 100 Cummings Center · Suite 451C · Beverly, MA 01915 · USA

The MailChimp logo, featuring the word "MailChimp" in a white, cursive font on a dark grey rectangular background.